

Sourcing, Mining Inventions

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How to increase submissions of invention disclosures – basic needs:

- ☐ Do not ask inventors to find their own funds for patenting costs
- ☐ Reduce time spent by inventors on drafting, answering queries/ clarifications etc
- ☐ Reduce barriers/delays to publications/ presentations to minimum (**very important**)
- ☐ Reduce bureaucracy, paperwork, delays in decision making (committees and hierarchy), empowering inventors
- ☐ Awareness, remove fear of the unknown, remove myths
- ☐ High level support – commitment, carrot and stick
- ☐ Inventors should not have to deal with IP jargon and legal processes
- ☐ Sincere and authoritative efforts for licensing/ commercialization

Two approaches

☐ Reactive

- ☐ Responding to interest from scientists to file patents: Awareness and efficient systems; ensuring funding

- ☐ Visible technology licensing results – actual products/ services, awards/ recognitions, revenue

☐ Proactive

- ☐ Level 1: Visits to various groups; talks/ seminars etc; scanning publications

- ☐ Level 2: IP landscaping and evolving integrated technology programs

- ☐ Level 3: Drive with research funding and other resource allocations; Facilitate collaborative funding proposals around themes and calls.

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